

Short Description

it-systemtechnik

Werner Mader

DataCenterInfrastructure-Solutions

Vision and Mission

IT-Systemtechnik (IT-S) will be one off the leading DCIM* counsel- and implementation partner in the Datacenter industry.

IT-S offers a service and product portfolio, which is focused on the customer requests and not based on suppliers contacts.

The individual customer requirements are the leading arguments of our solutions.

* **DataCenterInfrastructure Management**



Principles



IT-S knows that their services are delivered into one of the most sensible areas of enterprises – into the datacenters

Our most important customers are established in the following industries:

- + Healthcare (hospitals and healthcare unions)
- + Pharmaceutical- / Chemical Industry
- + Automotive
- + Transport
- + Government
- + Broadcast (Radio, TV)
- + Banking
- + Telecommunication
- + Trading (Food / Non Food)
- + Education
- + Engineering

Principles



Most of these companies are not interested to share information of their installed IT solutions with third parties.

For loyalty and obligation of secrecy reasons, IT-S will not publish names and project details of their customers to third parties.

Depending on these reasons IT-S will offer only information about projects per industry and the corresponding project values.

If interests need more information about IT-S and their performance, we are sure that our suppliers will support you with a true reference.

IT-Systemtechnik Highlights



1999

2003

2008

2012

1999

Founded

- + Sales of Hard- and Software solutions into different industries
- + Introduction of Citrix solution into the automotive industry
- + Start selling Raritan Datacenter Solutions

2000

+ Realisation of the first Raritan Paragon solution in the german market

2003

+ Extending the portfolio with Bandwith Analysis of larger networks in the automotive industry

2005

+ Implementation of the Raritan Dominion DKX solution in a federal office

2008

+ Support customers with the Raritan Power Management Solutions

2012

+ Implementation of a Raritan dcTrack solution in one of the largest german food trading company.

Compendium

Since more than 13 years IT-Systemtechnik is supporting companies, which have datacenter in each size, with Data Center Management solutions from Raritan.



IT-S discuss with prospects and end customers with the selection of the right solutions and supports customers with the implementation and introduction of the selected systems. As well the training of the co-workers belongs, too.

Additional IT-S is specialized in the distribution of energy management solutions, means of intelligent PDUs and corresponding monitoring software successfully.

A new focus is the support of customers with the introduction of DCIM software solutions.

With this experience, IT-S itself is well known by the datacenter carriers as supplier of complex IT-infrastructure management systems, like KVM-Switches, serial console servers, energy management solutions and DCIM software. These special IT-S services is requested by other Raritan resellers, too.

Raritan KVM-projects >25 k €



Industry	KVM Projects in total	Qty of CCSG Projects	Value in total
Transportation	2	1	50 k €
Telekommunikation	3		260k €
Software	3		145 k €
Pharma*	1	1	15 k €
Trading	5	1	260 k €
Healthcare	3	2	85 k €
Engineering	3	1	257 k €
Consulting	1		110 k €
Government	2	2	65 k €
Broadcast	1	1	145 k €
University	2		65 k €
Banking	1		77 k €
Automotive	1		91 k €
		volume in total	1.625 k €

* ongoing business